|  | (1) | (2) | (3) |
| --- | --- | --- | --- |
| (Intercept) | 0.356\*\*\* | 0.256\*\*\* | 0.084 |
|  | (0.057) | (0.033) | (0.108) |
| Mean observed compliance (t-1) | 0.101\*\*\* | 0.095\*\*\* |  |
|  | (0.025) | (0.025) |  |
| Stage (Known out-group) | -0.060 | -0.142\*\* | -0.115\* |
|  | (0.056) | (0.043) | (0.053) |
| Trust (out-group) | 0.027 |  | -0.106 |
|  | (0.088) |  | (0.074) |
| Conflict (out-group) | -0.093 |  | -0.054 |
|  | (0.093) |  | (0.078) |
| Trust (Union) | 0.111\* |  | 0.112\* |
|  | (0.056) |  | (0.048) |
| Conflict (in-group) | 0.033 |  | 0.066 |
|  | (0.095) |  | (0.081) |
| Stage × Trust (out-group) | 0.053 |  | 0.086 |
|  | (0.122) |  | (0.102) |
| Stage × Conflict (out-group) | -0.037 |  | -0.036 |
|  | (0.128) |  | (0.106) |
| Prior beliefs (in-group) |  | 0.269\*\*\* | 0.271\*\*\* |
|  |  | (0.047) | (0.047) |
| Prior beliefs (out-group) |  | 0.118 | 0.230\*\*\* |
|  |  | (0.064) | (0.053) |
| Beliefs out-group x Stage |  | 0.230\*\* |  |
|  |  | (0.086) |  |
| Socio-dem controls | No | No | Yes |
| Num.Obs. | 2296 | 2296 | 2624 |
| R2 Marg. | 0.030 | 0.217 | 0.238 |
| R2 Cond. | 0.665 | 0.669 | 0.652 |