|  | (Trust/Conflict) | (Beliefs) | (Beliefs +) |
| --- | --- | --- | --- |
| (Intercept) | 0.356\*\*\* | 0.256\*\*\* | 0.116 |
|  | (0.058) | (0.031) | (0.135) |
| Mean observed compliance (t-1) | 0.101\*\* | 0.095\*\* | 0.093\*\* |
|  | (0.032) | (0.031) | (0.031) |
| Stage (Known out-group) | -0.060\* | -0.142\*\*\* | -0.155\*\*\* |
|  | (0.026) | (0.038) | (0.039) |
| Trust (out-group) | 0.027 |  | -0.066 |
|  | (0.082) |  | (0.071) |
| Conflict (out-group) | -0.093 |  | -0.048 |
|  | (0.052) |  | (0.059) |
| Trust (Union) | 0.111 |  | 0.118\* |
|  | (0.069) |  | (0.052) |
| Conflict (in-group) | 0.033 |  | 0.100 |
|  | (0.089) |  | (0.083) |
| Stage × Trust (out-group) | 0.053 |  | 0.002 |
|  | (0.045) |  | (0.068) |
| Stage × Conflict (out-group) | -0.037 |  | -0.032 |
|  | (0.044) |  | (0.063) |
| Prior beliefs (in-group) |  | 0.269\*\*\* | 0.252\*\*\* |
|  |  | (0.043) | (0.048) |
| Prior beliefs (out-group) |  | 0.118\* | 0.124 |
|  |  | (0.059) | (0.068) |
| Stage x Beliefs (out-group) |  | 0.230\*\* | 0.222\* |
|  |  | (0.088) | (0.098) |
| Socio-demo Controls | No | No | Yes |
| SD (Intercept participant) | 0.308 | 0.261 | 0.256 |
| SD (Residual) | 0.223 | 0.223 | 0.223 |
| Num.Obs. | 2296 | 2296 | 2296 |
| R2 Marg. | 0.030 | 0.217 | 0.237 |
| R2 Cond. | 0.665 | 0.669 | 0.670 |
| Std.Errors | Custom | Custom | Custom |
| \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001 | | | |